

#### AGENDA

11:00 - 11:05 AM

#### **INTRODUCTION** Yve Torrie, Director of Climate, Energy and Resilience, A Better City

#### 11:05 - 11:30 AMREPORT SUMMARY - TECHNOLOGIES, BARRIERS, POLICY OPTIONS &<br/>STRATEGIES, & KEY TAKEAWAYS

Jeremy Koo & Ajey Pandey, Cadmus

 11:30 – 11:45 AM
 CONSERVATION LAW FOUNDATION CASE STUDY: 62 SUMMER STREET,

 BOSTON
 Brad Campbell, President, Conservation Law Foundation

#### 11:45 – 12:00 PM **AKELIUS CASE STUDY: CARSON TOWER, 1410 COLUMBIA RD, BOSTON** Eli Herman, Construction Manager, Akelius

#### 12:00 – 12:25 PMFACILITATED Q&AJohn Cleveland, Executive Director, Boston Green Ribbon Commission

#### 12:25 – 12:30 PM **CLOSING REMARKS**

Kate Dineen, Executive Vice President, A Better City





#### THERMAL ELECTRIFICATION OF LARGE BUILDINGS IN THE COMMONWEALTH

Ajey Pandey, Research Analyst, Cadmus Jeremy Koo, Associate, Cadmus Yve Torrie, Director of Climate, Energy & Resilience, A Better City





#### AGENDA

- Context for Thermal Electrification
- Overview of Technologies
- Barriers to Electrification
- Policy Options and Strategies



#### CONTEXT

- Reducing carbon emissions from buildings is vital to the Boston and Commonwealth meeting carbon reduction goals by 2050.
- Major strategy for large building decarbonization is transitioning heating, cooling, and hot water to non-fossil fuels
  - Through electrification powered by renewable energy



# **OVERVIEW OF TECHNOLOGIES**

AIR SOURCE HEAT PUMPS (ASHP)	VARIABLE REFRIGERANT FLOW (VRF) HEAT PUMPS	GROUND SOURCE HEAT PUMPS (GSHP)
<ul> <li>Transfer heat from outdoor air to conditioned indoor space</li> <li>Can be ductless (mini-split) or ducted (central)</li> <li>Ductless systems can be certified as "cold climate" models by NEEP</li> </ul>	<ul> <li>Central high-capacity heat pump system with adjustable rate of heat transfer</li> <li>May have "heat recovery" feature allowing for simultaneous heating and cooling</li> </ul>	<ul> <li>Transfer heat from buried ground loop to conditioned indoor space</li> <li>Can use water or air distribution inside building</li> <li>Requires drilling to install ground loop</li> </ul>

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# **AIR SOURCE HEAT PUMPS**

- Best fit for low- and mid-rise multifamily buildings
- Approx. \$3,900+ per ton



BENEFITS	DRAWBACKS
<ul> <li>Individual systems allow for per-user control</li> <li>Flexible installation options</li> <li>Operating costs can be directly metered to occupants</li> <li>Can increase flood resiliency</li> </ul>	<ul> <li>Efficiency reduced by cold temperatures</li> <li>Individual systems may increase maintenance requirements</li> <li>Unit electric service upgrades may be required</li> </ul>





# **VRF HEAT PUMPS**

- Best fit for mixed-use, office, multifamily buildings
- Approx. \$8,300+ per ton



BENEFITS	DRAWBACKS
<ul> <li>No mechanical room required</li> <li>Heat recovery improves comfort and efficiency</li> <li>Multiple zones operate independently</li> <li>Can increase flood resiliency</li> </ul>	<ul> <li>Efficiency reduced by cold temperatures</li> <li>Increases demand charges in winter</li> <li>Requires replacing existing distribution systems</li> <li>High volume of refrigerants required</li> </ul>





# **GROUND SOURCE HEAT PUMPS**

- Best fit buildings with open space (e.g. parking lots)
- Approx. \$12,000+ per ton



<ul> <li>Highest-efficiency option for heating and cooling</li> <li>Reduced mechanical room requirements</li> <li>Low maintenance costs</li> <li>High ground loop lifetime</li> <li>Can increase flood resiliency</li> </ul>	<ul> <li>Requires space to drill boreholes for ground loop</li> <li>Installed cost typically higher than other heat pump options</li> <li>Distribution system modifications may be necessary in retrofit projects.</li> </ul>





# **EMERGING TECHNOLOGIES**

HYDROGEN	AIR-TO-WATER HEAT PUMPS	DISTRICT GEOTHERMAL
<ul> <li>Potential complementary technology to heat pumps</li> <li>Potential technology for combined heat &amp; power systems</li> <li>Major technology gaps exist</li> <li>Infrastructure for hydrogen distribution not in Boston</li> </ul>	<ul> <li>Similar technology to ASHPs</li> <li>Limited availability in U.S.</li> <li>Limited compatibility with existing hydronic distribution</li> </ul>	<ul> <li>Potential to address many barriers to individual geothermal installations in urban context</li> <li>Financing and business model for third-party geothermal network is untested</li> </ul>



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#### BARRIERS

- Economics
- Policy and Regulatory
- Decision Making
- Awareness
- Technical and Building
- Workforce



# **ECONOMIC BARRIERS**

- Electrification technologies often have higher upfront costs than conventional fossil fuel equipment
  - Especially in retrofit applications
- Electrification may lead to increased energy costs
  - Cooling savings may be achieved
  - High cost of electricity vs. low cost of fossil fuels may increase heating costs
- Incremental costs can be reduced for new construction and renovations





# **POLICY AND REGULATORY BARRIERS**

- MA's new statewide energy efficiency targets allow fuel switching where cost-effective
- By existing metrics, switching from gas to electric faces challenges in achieving cost effectiveness, reducing incentive potential for thermal electrification
- Non-energy benefits of electrification are not valued enough in regulatory structures to compensate





## **DECISION MAKING BARRIERS**

- Some building owners have goals that disincentivize electrification
- Leasing structures can also lead to split incentives between building owners and tenants



### **AWARENESS BARRIERS**

- Building practitioners have low familiarity and experience with thermal electrification
- Building owners are often unaware thermal electrification is an option
- When an HVAC system breaks down, building managers typically seek likefor-like replacements





### **WORKFORCE BARRIERS**

- HVAC contractors are less familiar with installation, maintenance, and incentives for thermal electrification
- Maintenance staff will need to be re-trained when switching to thermal electrification technologies





### **POLICY OPTIONS AND STRATEGIES**

	FINANCIAL RISK Reduction strategies	INCENTIVES AND RATE Structures	CODES, STANDARDS, AND Mandates	OTHER POLICIES/STRATEGIES
POLICY AND Regulatory		х		
ECONOMICS	x	X	X	
DECISION MAKING	Х		Х	
AWARENESS	Х			
TECHNICAL AND Building				x
WORKFORCE				X





# **POLICY OPTIONS AND STRATEGIES**

- Financial Risk Reduction:
  - Use advanced metering data to improve building performance data quality
  - Promote standardization of thermal electrification projects for lending, installation, quality control
  - Implement green leasing strategies, third-party ownership models for renewable thermal
  - Support green banks and beneficial financing for sustainability projects





# **POLICY OPTIONS AND STRATEGIES**

- Incentives and Rate Structures:
  - Increase and streamline utility incentives for thermal electrification
  - Adjust utility rate structures for electricity and gas
- Codes, Standards, and Mandates:
  - Building codes and zoning reforms
  - Building energy and emissions performance strategies
  - Minimum renting standards for building performance
  - Natural gas restrictions
- Other Policies
  - Manufacturer partnerships
  - Workforce training





## **CASE STUDIES**

- A GSHP project in an **existing historic** municipal building of 14,000 square feet with occupants relocated during construction
- A VRF project in an **existing commercial office** building of 22,000 square feet with occupants relocated during construction
- A VRF project in an **existing commercial office** building of 71,000 square feet over four floors with occupants present during construction.
- A VRF project in an **existing multifamily residential** building of 153 units with occupants present during partial construction and individual units converted when tenants allow contractors into their units or upon turnover
- A GSHP project in a newly constructed higher education building of 345,000 square feet over 19 stories





## **CASE STUDIES**

TECHNOLOGY	<b>BUILDING TYPE</b>	SIZE	APPLICATION
GSHP	Historical Renovation	14,000 sf	Municipal
GSHP	New Construction	345,000 sf	Higher education
VRF	Phased Renovation	22,000 sf	<b>Commercial office</b>
VRF	Phased Renovation	153 units	Multifamily residential
VRF	Displacement Renovation	71,000 sf	Commercial office





# CONCLUSION

- Thermal electrification technology is widely available and is being installed
- Installation can be technically feasible in select circumstances
  - End of life (EOL) replacement
  - Major renovation
  - New construction





# CONCLUSION

- Electrification faces challenges, including:
  - High upfront costs
  - Policy and regulatory barriers to incentives and rebates
  - Split-incentive barriers between tenants and building owners
- Adoption is accelerating
  - Required scale of adoption for decarbonization will require more incentives, policies, and mandates



